Media Analysis Dossier

October, 2018

ALPHĀCORP

Overview of PR Initiatives for AlphaCorp – October 2018

- ✓ Drafted and disseminated the press release on AlphaCorp introduces costomizable homes in Karnal in several prominent online portals.
- ✓ Drafted and disseminated the press release on Karnal Striking destination for investment in online media.
- ✓ Sourced and participated in various industry/trend/policy stories
- Karnal An Emerging Realty Hotspot, Mail Today
- Developers focus on completing projects, Times Property
- ✓ Project profiling in Hindustan Times Sector 22 GurgaonOne
- ✓ Regular Media Interaction to enhance and boost the positive image of AlphaCorp
- \checkmark Implementation of communication strategy as planned.
- ✓ Generated awareness about AlphaCorp to the target audience and leveraged optimum media visibility.
- ✓ Protection of AlphaCorp's interests.
- ✓ An e-update of all clips (Direct/industry related) were tracked, categorized and scanned in JPEG/PDF format and send to the concerned person.
- ✓ Prepared a monthly analysis dossier that is shared, which contains all coverages generated by PR Professionals along with the industry related news, online news graphical analysis and overview of PR initiatives for AlphaCorp along with a folder consisting original Print Clippings.

Relationship Building Meetings October 2018

- ✓ Manvendra Jha, Special Correspondent, PTI
- ✓ Kausar Firdausi, Assistent Editor, Mail Today

Event/ Award Opoortunity October 2018

- ✓ Award nomination opportunity 2nd "The best Real Estate Brand Awards 2018, Asia" presented by International Brand Equity (IBE).
- ✓ Speaker Opportunity Television series on Republic TV, a leading English language news TV Channel

	Article Placement								
			Print						
S No.	Activity/Event	Date	Clip Title	Media Name	Page No.	Language			
1	Area Specific Story - Karnal	1 st October 2018	An Emerging Realty Hotspot	Mail Today	12-13	English			
2	Industry Story	13 th October 2018	Developers focus on completing projects	The Times of India (Times Property)	05	English			
3	Brand Story	27 th October 2018	MeerutOne	Mail Today	20	English			
4	Brand Story – HT Condo Profile	28 th October 2018	A tranquil society amid the noise - GurgaonOne	Hindustan Times	06	English			

Article Placement						
Online						
S No.	Activity/Event	Date	Clip Title	Media Name	Links	
1	Brand Story	05 th October 2018	AlphaCorp int roduces customisable homes in Karnal	Magic Bricks	https://content.magicbrick .com/property- news/industry- buzz/alphacorp-introduces customizable-homes-in- karnal/102051.html	
2	Brand Story	4 th October 2018	AlphaCorp int roduces customisable homes in Karnal	The Property Times	http://thepropertytimes.in alphacorp-introduces- customizable-homes- karnal/	
3	Brand Story	05 th October 2018	AlphaCorp int roduces customisable homes in Karnal	Realty Myths	https://www.realtymyths. om/alphacorp-introduces customizable-homes-in- karnal/	
4	Brand Story	05 th October 2018	AlphaCorp int roduces customisable homes in Karnal	APN News	https://www.apnnews.com /alphacorp-introduces- customizable-homes-in- karnal/	
5	Brand Story	05 th October 2018	AlphaCorp int roduces customisable homes in Karnal	City Air News	https://www.cityairnews.c m/content/alphacorp- introduces-customizable- homes-karnal	
6	Industry Story	22 nd October 2018	Developers focus on completing projects	Magic Bricks	https://content.magicbrick .com/property-news/delhi ncr-real-estate- news/developers-focus-on completing- projects/102309.html	
7	Industry Story	30 th October 2018	Karnal: Striking destination	Realty Plus Magazine	http://realtyplusmag.com/ arnal-striking-destination- for-investment/	

			for investment		
8	Industry Story	30 th October 2018	Karnal: Striking destination for investment	Tatkal News	http://tatkalnews.com/new s/177709aspx
9	Industry Story	30 th October 2018	Karnal: Striking destination for investment	Inventiva	<u>https://www.inventiva.co.i</u> <u>n/2018/10/karnal-striking-</u> <u>destination-for-investment/</u>
10	Industry Story	30 th October 2018	Karnal: Striking destination for investment	City Air News	<u>https://www.cityairnews.co</u> <u>m/content/karnal-striking-</u> <u>destination-investment</u>
11	Industry Story	30 th October 2018	Karnal: Striking destination for investment	APN News	https://www.apnnews.com /karnal-striking-destination- for-investment/
12	Industry Story	31 st October 2018	Karnal: Striking destination for investment	INVC	http://www.internationalne wsandviews.com/karnal- striking-destination-for- investment/#sthash.rlHpikZ <u>A.dpbs</u>
13	Industry Story	31 st October 2018	Karnal: Striking destination for investment	Realty Myths	<u>https://www.realtymyths.c</u> om/karnal-a-striking- destination-for-investment/

Media	Number of articles
Print	4
Online	13
Total	17

Publication	Mail Today
Language/Frequency	English/Daily
Page No	12
Date	1 st Oct 2018

MAIL TODAY



MAIL TODAY

Publication	Mail Today
Language/Frequency	English/Daily
Page No	13
Date	1 st Oct 2018

sibility from major cities in the region, planned development and the unique amalgamation of ethnic and modern-day city life have made Karnal favourite with developers and buyers alike.

Over the past few years, Karnal has witnessed a rapid growth, introducing great opportunities to lead a holistic life in a small city. The real estate industry of Karnal is mounting with utmost development in residential and commercial sector. The Haryana government has proposed several new projects for all round development of Karnal out of which 85 per cent work has been successfully completed and rest to be finished soon. The development work includes building of new projects, widening of roads, installation of CCTV cameras, multi-storeyed parking arrangements to name a few.

Karnal is growing as a blend of modernity and heritage. The building of luxury villas and lavish apartments will prop up the realty sector in Karnal. Transforming as an investment hub, Karnal is shaping through more real estate projects with high-end facilities which is expected to augur well. The city is growing by leaps and bounds, commonly said as the rice bowl of India, is home to 16 premium government research institutes where over 2,000 scientists work at a number of central government laboratories. "Karnal's residential real estate market is thus largely driven by the people working in these institutes and the locals," asserts Santhosh Kumar, vice chairman, Anarock Property Consultants. It has the largest wholesale rice market in north India. The state government has also proposed first domestic airport of Haryana and some large-scale infrastructure projects to be built here.

Expressing views on Karnal as a residential hub, Ashish Sarin, director & CEO, Alpha-Corp says, "Karnal's proximity to Delhi as well as Chandigarh makes it a highly sought-after residential hub of NCR. The



city is increasingly attracting investment from people because of its modern infrastructure, great amenities, clean air quality and vast options of residential as well as commercial properties."

The prevalent affordable segment is helping the developers to launch more of such projects in the region which in turn are also helping the buyers to fulfill their needs. As per the Anarock Property Consultants data, the city saw the launch of approx. 3,500 units over the last four years including projects by leading developers like Ansal API, Ansal Housing, Parsynath, CHD Developers, AlphaCorp and Signature Global among others.

Located in the sector in Sector 28 and 29, Alpha International City, Karnal is home to over 100 families. The township is spread over 330 acres of which 226 acres have already been developed and delivered in Phase I & II. With a stateof-the-art entertainment and recreation space - Alpha Center, built over an area of 41, 000 sq.ft., Alpha International City has emerged as an ideal residential destination in Karnal.

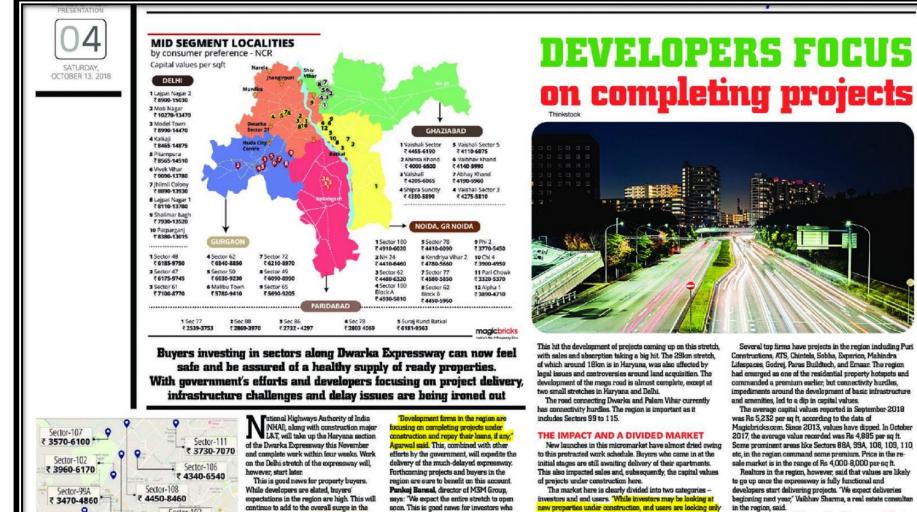
CHD Developers, one of the oldest builders in the region, delivered a township named CHD City on NH-44 (GT Road Karnal), which now homes more than 900 happy families.

The realty major has recently launched the most affordable project in the city named 'CHD Green Park Residences', a ground+2 independent floors under Deen Dayal Jan Awas Yojna. The project is a part of 200-acre integrated selfsustained township CHD City, Karnal. Spread over a land parcel of 40 acres, Green Park Residences offers an English living experience right in the heart of the city on NH-44. "Benefits of Pradhan Mantri Awas Yojna can also be availed in this project, avers Gaurav Mittal, MD, CHD Developers Ltd. Seeing the current scenario, Ansal Housing has also come up with an affordable plotted project under Deen Dayal Jan Awas Yojna at Ansal Town, Karnal.

Pradeep Aggarwal, cofounder & chairman, Signature Global and chairman, national council on affordable housing, ASSOCHAM, is of the view that Karnal has always been a good ground for the real estate projects to come up and where the buyers have also been benefited with the development. Many real estate developers are aiming on lowrise homes keeping in mind the affordable housing segment. "We launched 348 units of lowrise premium apartments in Karnal last year, which did not take much time to be sold,' proclaims Aggarwal.



Publication	The Times of India
Language/Frequency	English/Daily
Page No	04 (Times Property)
Date	13 th Oct 2018



Others say there still is some time before we see deliveries "It will take a year or 18 months to for actual deliveries," Agarwal says.

On offer are one, two, three, four and five-bedroom flats of 300 sg ft to 7000 sg ft.

WHAT SHOULD BUYERS DO?

People looking to invest in the region should not wait for long, as prices are low now. Realtors in the area say that prices are likely to shoot up any time in the next 18 months - Ankit Sharma



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at ready-to-move-in properties or those which are nearing completion," Agarwal of AlphaCorp says. "Investors have mostly suffered losses over these years, which has kept prices in check," a consultant in the region said.

CAPITAL VALUE TRENDS

March 2013 March 2014 March 2017 October 2017 Jan 2018 September 2018 Approximately Approximately Rs 5,633 Rs 5.439 Rs 5,232 sq ft Average rates on Rs 4,885 sq ft Dwarka Expressway Rs 6,800 per sq ft Rs 5,900 per sq ft per sq ft per sq ft

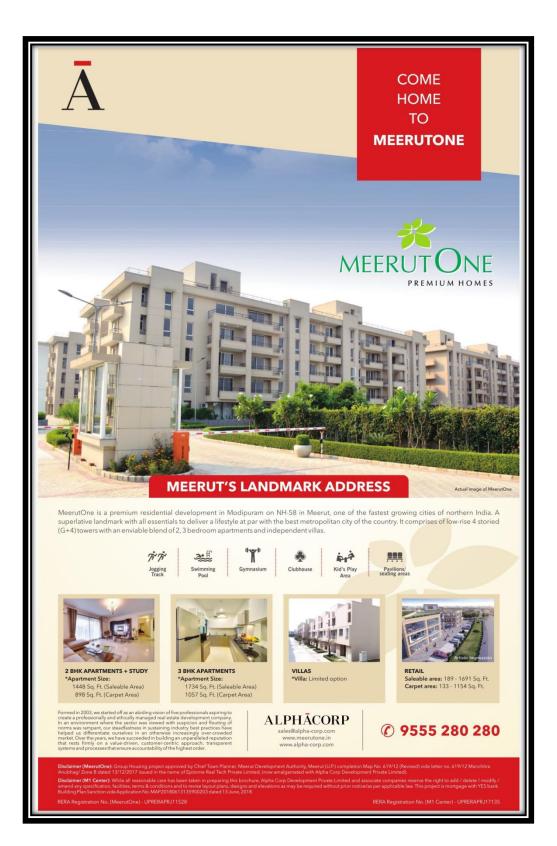
Publication	Mail Today
Language/Frequency	English/Daily
Page No	05
Date	27 th Oct 2018

MAIL TODAY



Publication	Mail Today
Language/Frequency	English/Daily
Page No	20
Date	27 th Oct 2018

MAIL TODAY



hindustantimes

Publication	Hindustan Times
Language/Frequency	English/Daily
Page No	06
Date	28 th Oct 2018

A tranquil society amid the noise

GURGAONONE Constructed in 2009, the society is soundfree and home to several green initiatives. Residents have banned single-use plastic, make compost from waste, use LED lights and treat water



Sonali Verma

GURUGRAM:GurgaonOne Apartmentson the Old Delhi-Gurgaon Road in Sector 22A appears like a monument from far. Once you step inside, the noise and chaos of the busy road in the industrial area give way to tranquil surroundings, with birds chirping. Residents said that one can even spot peacocks in the parks early

The rook on the rook of the area is and the rook of th

RESIDENTS HAVE A

CLUB LOCATED AT THE CENTRE OF THE CONDO, A SWIMMING POOL ON THE CLUB'S TERRACE PROVIDES A GREAT VIEW - OF

SURROUNDING TOWFRS

freeeved an award from the district administration on August 15. "We area zero waste society," said Mathur, adding that almost all of its residents practice

Apart from the

green spaces, Gurga-onOne is known for its environmental

initiatives, for which

it received an award

Treated water is used for horticultur

The condominium has vast expanses of greenery with old neem and banyan trees. Even the light poles have small pots with plants and flowers of different colours.

The condominium has several sports facilities and a clubhouse to provide exercise and entertainment facilities indoors.
MRVEN.KUMAR/HT

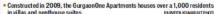
ACTIVITIES

vero waste society," said Mathur, adding that almost all of its residents practice waste segregation at home. The segregation at home. The segregated waste is converted into compost at the condominium's compost plant. The condominium someost plant, the condominium someost plant, the condominium someost plant, the neorabox plant, and the set taken by residents for their wast its beneform the set of the plant set of the condominium someost plant, the set of the condominium someost plant, the set of the plant set of the set o

a soccer field and a basketball court, and residents don't have to step outside the condominium to get some exercise. A medical room has been set up and a weekly health camp is organised to take care of the residents' and the staffs' med-ical worke ical needs

GurgaonOne is a noise-free society there are 'no honking' signs installed in every corner and transporting construct tion or other materials is allowed only between 2 pm and 4 pm. Even the base ment, which houses a manned control room, a water treatment plant and fire hydrants, is devoid of any dust and gar bage. The condominium is also equipped to handle special needs. Ramps, railings and elevators help people with disabili-ties and senior citizens navigate the space easily.







an in-house store for store for residents to buy their daily necessities from, besides an in-house club. (Right) Residents said that peacocks visit the society early morning, and have named the park after the bird.

DARAVEEN KIMARAH

sociation

Activity clubs: GurgaonOne attend yoga and pilates dasses in the

mornings and evenings. The kids have skating classe Senior dizens get

nomings for walks

together in th

The resident's welfare as constituted in 2008, has seven board members. SC Vohra is the president.

societysupersta

SANJAY SEHGAL SANJAY SEFIGAL Schapl a distart management special-ist, who has worked with the govern-ment of India. led the environment initiatives in the condominium. The difficult and most important part before introducing such initiatives is the sensitisation. The said adding that he had spent months tailaing to resi-dents and informing them about how they can contribute tow ards saving the environment. He held seminars for kids, Sehgal represented GurgaonDrewhen twon an award from the district it won an award from the district administration for its environment friendly initiatives on August 15.



POOJA TAGRA This Dusshera, the children of the condominium performed the Ramleela, dramatic folk re-enact-ment of the life of Rama, which nent of the life of Rama, which was made possible by Tagra's efforts.

efforts: "Description of the said of the setup the play and rehearsed it only for two days' she said. Kids between the ages of four and 10 years were dressed up as different characters and one of them even hosted the show. Tagra helped arrange the costumes and made the children learn their lines. "None of them fumbled on stage," she said proudiv.



GURUGRAM

Sec-25

Sarhol

CONDO CARD 10.125 acres

1,100 residents

240 apartments

comprising villas and penthouses of 3 and 4 BHK

₹9,000 per sqft Starting cost of a flat

₹45,000 onwards Monthly rental for a flat

₹3.12 per sqft

WhatsApp groups: Community squash





https://content.magicbricks.com/property-news/industry-buzz/alphacorp-introduces-customizablehomes-in-karnal/102051.html



AlphaCorp Introduces customizable homes in Karnal

Editor | October 5, 2018 @ 10:37 AM

AlphaCorp recently announced the launch of customizable independent floors in Alpha International City located in sector 28 and 28, Karnal. The concept gives buyers the advantage of either choose any independent floor of their choice along with an advantage of customizable design options. Buyers will have the luxury to get their homes designed as per their taste and comfort. The developers will also provide tailor-made specifications to opt high-end construction materials. The spatial design is effectively done to separate the public and private areas for privacy. The building complex comprising of a stilt floor for parking along with three floors which are naturally ventilated and lit, having a plot size of 360 sq yards and the floor area of 3262 sq feet. The concept also gives you the freedom to choose either the villa or one floor. The independent floors have lifts and dedicated car parking.

"Everyone wants to live in a home designed around their tastes and values, but the idea of building a dream custom home can be daunting. After many years in the business, we've honed a streamlined process that makes custom home building painless and actually enjoyable for our clients. Customized homes are fast gaining popularity amongst the buyers as they give them the freedom and luxury to design their home according to their taste and comfort. A custom-made home can take care of customized needs such as space optimization, flooring, appliances, home decor, furnishing etc. Along the same lines, we have also introduced customizable independent floors at Alpha International City, Karnal where our buyers will have the luxury to design their home as per their taste and comfort" said Ashish Sarin, Director, and CEO - AlphaCorp.

A visionary development, Alpha International City, Karnal (AICK), epitomizes and provides for holistic living at the scale of a small city. Located in Sectors 28 and 29 in Karnal, midway between Delhi and Chandigarh on NH-1, this 330 acres development promises and delivers an elevated quality of life. The township is designed to cater to the needs of its residents, both basic and aspirational, scaled to a global level.



https://www.realtymyths.com/alphacorp-introduces-customizable-homes-in-karnal/

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By RealtyMyths on October 5, 2018



ALPHĀCORP

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http://thepropertytimes.in/alphacorp-introduces-customizable-homes-karnal/

AlphaCorp Introduces customizable homes in Karnal

By The Property Times News Bureau - October 4, 2018



New Delhi, October 04,

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http://tatkalnews.com/news/175926-alphacorp-introduces-customizable-homes-in-karnal.aspx

AlphaCorp Introduces customizable homes in Karnal

September 29, 2018 02:13 PM

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https://www.apnnews.com/alphacorp-introduces-customizable-homes-in-karnal/

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https://www.cityairnews.com/content/alphacorp-introduces-customizable-homes-karnal

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https://content.magicbricks.com/property-news/delhi-ncr-real-estate-news/developers-focus-oncompleting-projects/102309.html



Developers focus on completing projects

Delhi/NCR

Buyers investing in sectors along Dwarka Expressway can now feel safe and be assured of a healthy supply of ready properties. With government's efforts and developers focusing on project delivery, infrastructure challenges and delay issues are being ironed out.

National Highways Authority of India (NHAI), along with construction major L&T, will take up the Haryana section of the Dwarka Expressway this November and complete work within four weeks. Work on the Delhi stretch of the expressway will, however, start later.

This is good news for property buyers. While developers are elated, buyers' expectations in the region are high. This will continue to add to the overall surge in the activity in the region. "This news is going to help developers and the sector and lift the overall sentiment in the region, which is low owing to the current slump," **Santosh Agarwal,** Chief Financial Officer of AlphaCorp, said.

"Development firms in the region are focusing on completing projects under construction and repay their loans, if any," Agarwal said. This, combined with other efforts by the government, will expedite the delivery of the much-delayed expressway. Forthcoming projects and buyers in the region are sure to benefit on this account. **Pankaj Bansal**, Director of M3M Group, says: "We expect the entire stretch to open soon. This is good news for investors who have been waiting for the possession of their apartments."

Dwarka Expressway was commissioned in 2007, but work on the expressway and the accompanying physical infrastructure have been delayed by almost a decade.

This hit the development of projects coming up on this stretch, with sales and absorption taking a big hit. The 29km stretch, of which around 18km is in Haryana, was also affected by legal issues and controversies around land acquisition. The development of the mega road is almost complete, except at two small stretches in Haryana and Delhi.

The road connecting Dwarka and Palam Vihar currently has connectivity hurdles. The region is important as it includes Sectors 99 to 115.

The impact and a divided market

New launches in this micromarket have almost dried owing to this protracted work schedule. Buyers who came in at the initial stages are still awaiting delivery of their apartments. This also impacted sales and, subsequently, the capital values of projects under construction here.

The market here is clearly divided into two categories – investors and end users. "While investors may be looking at new properties under construction, end users are looking only at ready-to-move-in properties or those which are nearing completion," Agarwal of AlphaCorp says. "Investors have mostly suffered losses over these years, which has kept prices in check," a consultant in the region said.

Capital value trends

Several top firms have projects in the region including Puri Constructions, ATS, Chintels, Sobha, Experion, Mahindra Lifespaces, Godrej, Paras Buildtech, and Emaar. The region had emerged as one of the residential property hotspots and commanded a premium earlier, but connectivity hurdles, impediments around the development of basic infrastructure and amenities, led to a dip in capital values.

The average capital values reported in September 2018 was Rs 5,232 per sqft, according to the data of **Magicbricks.com**. Since 2013, values have dipped. In October 2017, the average value recorded was Rs 4,885 per sqft. Some prominent areas like Sectors 88A, 99A, 108, 109, 110, etc, in the region command some premium. Price in the resale market is in the range of Rs 4,000-8,000 per sqft.

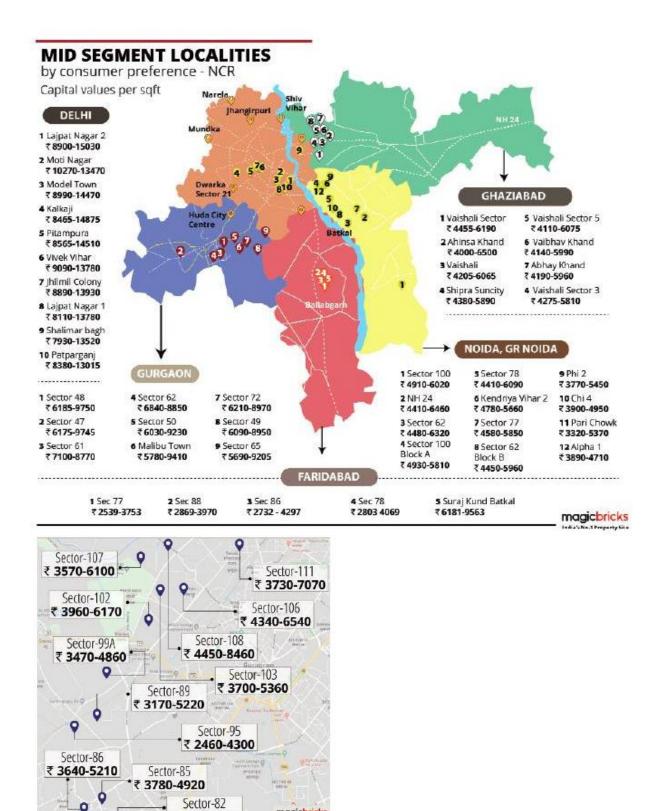
Realtors in the region, however, said that values are likely to go up once the expressway is fully functional and developers start delivering projects. "We expect deliveries beginning next year," Vaibhav Sharma, a real estate consultant in the region, said.

Others say there still is some time before we see deliveries. "It will take a year or 18 months to for actual deliveries," Agarwal says.

On offer are one, two, three, four and five-bedroom flats of 300 sqft to 7,000 sqft.

What should buyers do?

People looking to invest in the region should not wait for long, as prices are low now. Realtors in the area say that prices are likely to shoot up any time in the next 18 months.



	March 2013	March 2014	March 2017	October 2017	Jan 2018	September 2018
Average rates on Dwarka Expressway	Approximately Rs 6,800 per sq ft		Rs 5,633 per sq ft	Rs 4,885 sq ft	Rs 5,439 per sq ft	Rs 5,232 sq ft

magicbricks

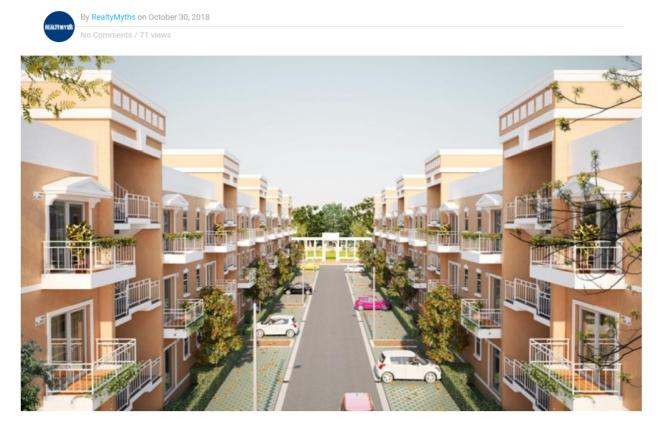
Ankit Sharma, Times Property, The Times of India, Delhi/NCR

₹ 4360-6315



https://www.realtymyths.com/karnal-a-striking-destination-for-investment/

Karnal: A Striking Destination for Investment



Karnal is considered to be one of the most ideal real estate hotspots in the NCR. The city has everything to attract the ultimate endusers towards it. Situated in the Northern region of Haryana state, this city's origin is inlaid with a touch of richness and vibrancy, along with a slew of high tech citywide amenities and facilities. The town, also known as the rice bowl of India is a convenient gateway to Delhi, Punjab, Uttar Pradesh, and Himachal Pradesh as it is just 123 Kilometer from Delhi & 130 Kilometer from Chandigarh, the six-lane Chandigargh Expressway connects Karnal very well such that it is a real estate destination with high potential.

As per the Anarock Property Consultants data, Karnal saw the launch of approx 3,500 units over the last four years. Projects by leading developers like CHD, AlphaCorp, Ansal Housing, Signature Global etc have been well received or by buyers.

Located in sector 28 and 29 of Karnal, Alpha International City is home to over 100 families. The township is spread over 330 acres of which 226 acres have already been developed and delivered in Phase I & II. With a state of the art entertainment and recreation centre – Alpha Center, built over an area of 41,000 sq ft, Alpha International city has emerged as an ideal residential destination in Karnal. phrase it better. Expressing views on Karnal as a residential hub, Ashish Sarin, Director and CEO, AlphaCorp said, "Karnal's proximity to Delhi as well as Chandigarh makes it a highly sought after residential hub of NCR. The city is increasingly attracting investment from people because of its modern infrastructure, great amenities, clean air quality and vast options of residential as well as commercial properties".

CHD Developers, one of the oldest developers in Karnal, has delivered one of the most popular projects- CHD City. It has recently also launched the most affordable project in the city named "CHD Green Park Residences", a Ground+2 independent floor concept under Deen Dayal Jan Awas Yojna. Explaining about the Project, Gaurav Mittal, MD, CHD Developers Ltd. said, "The project is a part of 200 acres integrated self-sustained township – CHD City, Karnal. Spread over a land parcel of 40 Acres, Green Park Residences offers 2 BHK independent floors at an affordable price starting from 14.99 Lacs. Benefits of Pradhan Mantri Awas Yojna can also be availed in this project."

Ample green cover, easy accessibility from major cities in the region, planned development and the unique amalgamation of ethnic and modern-day city life have made Karnal a favourite with developers and buyers alike. The city also has 16 government research institutes and is also home to many educational and health centres.

Realty experts are positive about the growing interest from investors in Karnal, which has not only augmented its economic growth but also positioned it prominently among the fastest-growing cities of NCR making it the next realty destination.



http://realtyplusmag.com/karnal-striking-destination-for-investment/



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http://www.internationalnewsandviews.com/karnal-striking-destination-forinvestment/#sthash.Kpmyhfjr.fpEHswat.dpbs

Karnal : Striking destination for investment

Published on October 31, 2018 by INVC NEWS 🕚 No Comments

INVC NEWS

New Delhi,

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http://tatkalnews.com/news/177709-.aspx

Karnal:Striking destination for investment

October 30, 2018 12:26 PM



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https://www.inventiva.co.in/2018/10/karnal-striking-destination-for-investment/

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https://www.cityairnews.com/content/karnal-striking-destination-investment

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https://www.apnnews.com/karnal-striking-destination-for-investment/

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